



Joint National Maintenance Facility (JNMF) Kandahar, AF

Pre-Solicitation Conference

10 Nov 2010

TACOM LCMC
Integrated Logistics Support
Contract



WELCOME AND AGENDA

PRESENTER:

**Helen H. Smith, Procurement
Analyst**

TACOM Contracting Center



Joint National Maintenance Facility **Industry Day**



AGENDA

0800 - 0830: Welcome, Admin Guidelines, Conference Guidance, Acquisition Strategy, and Schedule

0830 - 0915: Program Background

0915 - 0945: Pricing

0945 - 1000: BREAK

1000 - 1130: Scope of Work Review (Section C)

1130 - 1300: LUNCH

1300 - 1330: Proposal Submission Process through Army Single Face to Industry (ASFI)

1330 - 1345: Special Provisions (Section H)

1345 - 1430: Competitive Source Selection Process

1430 - 1445: BREAK

1445 - 1530: Evaluation Criteria and Evaluation Process (Sections L&M)

1530 - 1630: Question and Answer Review Session

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AGENDA

- WELCOME
- ADMINISTRATIVE GUIDELINES
- CONFERENCE GUIDANCE
- ACQUISITION STRATEGY
- SCHEDULE
- PROGRAM BACKGROUND
- PRICING
- SCOPE OF WORK REVIEW (SECTION C)
- PROPOSAL SUBMISSION PROCESS THROUGH ASFI
- SPECIAL PROVISIONS (SECTION H)
- COMPETITIVE SOURCE SELECTION PROCESS
- EVALUATION CRITERIA (SECTIONS L & M)
- Q & A SESSION



ADMINISTRATIVE GUIDELINES

- Smoking allowed outside of the building only
- Cell phones off or on “vibrate” mode
- Take urgent calls outside of the conference area
- The Industry Day Charts and list of attendees will be posted to the JNMF Website
- Lunch will be on your own from 1130 to 1300



CONFERENCE GUIDANCE

- Information presented today is for **INFORMATIONAL PURPOSES ONLY**

- Proposal shall be based on final solicitation posted to the JNMF Website, including amendments
- Offerors are notified that the Government will not reimburse costs incurred for solicitation



Joint National Maintenance Facility **Industry Day**



ADMINISTRATIVE GUIDELINES

- Questions are encouraged until 11:15 am. All questions must be written on 3 x 5 cards
- Questions shall be forwarded to government personnel in conference room
- Questions may be answered during the conference; but all questions will be posted to the website including any questions not answered during the conference
- Formal posting of the RFP will reflect the Government disposition of issues
 - If you need additional clarification, please re-ask the question
- The published final RFP shall govern in the event of a conflict with information given at the conference
- All communication with the Government shall be through the Contracting Officer or his representatives:
 - Tod V. Miller, Contracting Officer at 586.282.6873, email: tod.v.miller@us.army.mil

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ACQUISITION STRATEGY

- One Solicitation, One contract award
- Contract Type will be a combination of T&M and FFP
- Contract will include a base year and four additional option years
- Base year award of 118,750 T&M hours on contract
- Estimated T&M option hours (R&R, AR and MWO combined) for the entire five years is approximately 3.7 M



DRAFT SCHEDULE

<u>EVENT</u>	<u>DATE</u>
Synopsis Released 2010 ✓	06 Jun
Draft RFP Release ✓	05 Nov 2010
Pre-Solicitation Conference 2010 ✓	10 Nov
RFP Release	30 Nov 2010
Proposals Due	30 Jan 2011
Contract Award 2011	27 Apr



PROGRAM BACKGROUND

PRESENTER:

Ed Hopkins, Project Manager
Joint National Maintenance
Facility

Integrated Logistics Support
Center (ILSC)



Joint National Maintenance Facility Industry Day The 5 W's



Who

TACOM LCMC and our team of Contractors

What

Provide in Theater sustainment maintenance capability to Army, Marine, Navy and SOCOM equipment

Where

Deep South Park, Kandahar Afghanistan
Facility Construction contract managed by Army Corp of Engineers
(awarded 22 Oct 2010)

When

Oct 2011

Why

Establish capability to maintain/improve Operational Readiness without retrograde to Kuwait or CONUS repair facilities

How

Industrial Complex
JNMF Prime Contractor: Full Range of Rolling Stock
Co-located JNMF capabilities: MHE/Construction, Robotics, TARP



Joint National Maintenance Facility **Industry Database of Requirement**



CENTCOM Requirement

- Establish Joint Capability (Army, Marines, Navy, SOCOM)
- Robust Sustainment Maintenance capability in AOR
 - Based on size of fleet in AF
 - Difficulty in moving equipment in and out of AF
- Urgency based on recent surge of US Forces

TACOM OBJECTIVE: Velocity on Vehicle Repairs & First Pass Quality -



Joint National Maintenance Facility

Industry Day Scope



Vehicle Systems

- Army: FMTV/ HEMTT/Linehaul/Palletized Load System/ Trailers/ASV/M939/HET System
- Marines & Navy: MTRV, LAV & LSV
- Joint: HMMWV, MRAP (MATV) & Route Clearance Vehicles

Workload Focus

Coordinate with USFOR-A/ARCENT on unit/vehicle priorities

- Theater Provided Equipment & Theater Sustainment Stocks
- Unit Owned Equipment



Joint National Maintenance Facility Industry Maintenance Approaches



Three Maintenance Approaches

▪ Afghan Refurb (AR)

- Established scope for each vehicle model consisting of
 - Mandatory replacement Parts (~100) per vehicle
 - Required Services
 - Inspection to determine additional maintenance necessary to restore the vehicle to 10/20 condition
 - Workload estimate: 15%

▪ Repair and Return (R&R)

- Individual or Multiple Maintenance Tasks
- Services
- Minimum Fully Mission Capable standard
- 10 day or less Repair Cycle Time
- Workload estimate: 80%
- **Base year award 100% R&R**

▪ Modification Work Orders

- Can be applied under either R&R or AR
- Workload estimate: 5%



Government determines whether a vehicle is R&R or AR



Joint National Maintenance Facility Industry Day T&M Labor



Time and Materiel Labor Rates (applicable to AR/T&M, MWO)

- Six pre-defined categories
 - Senior Mechanic
 - Mechanic
 - Skilled Laborer
 - Welder/Welder Inspector
 - Inspector
 - Painter
- T&M hours shared for R&R and AR
- Hourly rates are fixed
- Separate CLIN for MWO T&M





Joint National Maintenance Facility Industry Day Pricing Highlights AR



- Afghan Refurb (AR)

- **Firm Fixed Price**

- Mandatory Replacement Parts (MRP)
- Major Assemblies (as required)

- **Time and Materiel (T&M) Labor**

- **Key Points**

- Firm fixed Price component includes
 - 100% replacement of MRPs
 - Required Services
 - Full vehicle painting
- Replacement of Mandatory Replacement Parts are chargeable only under the vehicle Firm Fixed Price and cannot be charged under both FFP and T&M
- Firm Fixed Priced Major Assemblies
 - Negates installation of some Mandatory Replacement Parts
- Cost of FFP Major Assembly must be reduced by time saved not installing Mandatory Replacement Parts .



Joint National Maintenance Facility **Industry Day Pricing Highlights _R&R**



- Repair & Return
 - 100% Time and Materiel (T&M) Labor
- Key Points
 - Services
 - Repairs
 - Full Vehicle Painting (non-AR)
 - Major Assembly replacement
 - Covered under T&M (due to Mandatory Replacement parts associated with AR)



Joint National Maintenance Facility Industry Maintenance Process



Checks and Balance Based System

- Contractor Inspects Vehicles
- Contractor completes Inspection and Maintenance Authorization Document (IMAD)
 - Labor Category
 - Estimated Hours by Category
- TACOM COR/LNO approves repair
- Additional Work
 - R&R: IMAD amendment
 - AR: IMAD Amendment if new task or total IMAD hours are being exceeded
 - **Government approves all IMADs**
- Final Inspection: DCMA Quality Assurance Representatives



Joint National Maintenance Facility Industry Day Labor Summary



R&R

- Base award 100% R&R
- R&R = 100 % T&M
- 6 Labor Categories

AR

- On contract as required
- Firm Fixed Price (FFP) Mandatory Parts/Services
- FFP Major Assemblies (As required)
- T&M Additional Maintenance (6 Labor Categories)

Major Assemblies

- Only applicable to AR quantities
- FFP by Vehicle Major Assembly
- Labor offset from Mandatory Parts labor

MWO

- MWO= 100% T&M
- 6 Labor Categories
- Separate CLIN/Fund Type

Indirect Labor
PROJECT MGR
QA MGR
PRODUCTION MGR
SUPPORT OPERATIONS

SUPPLY/SAMS-IE

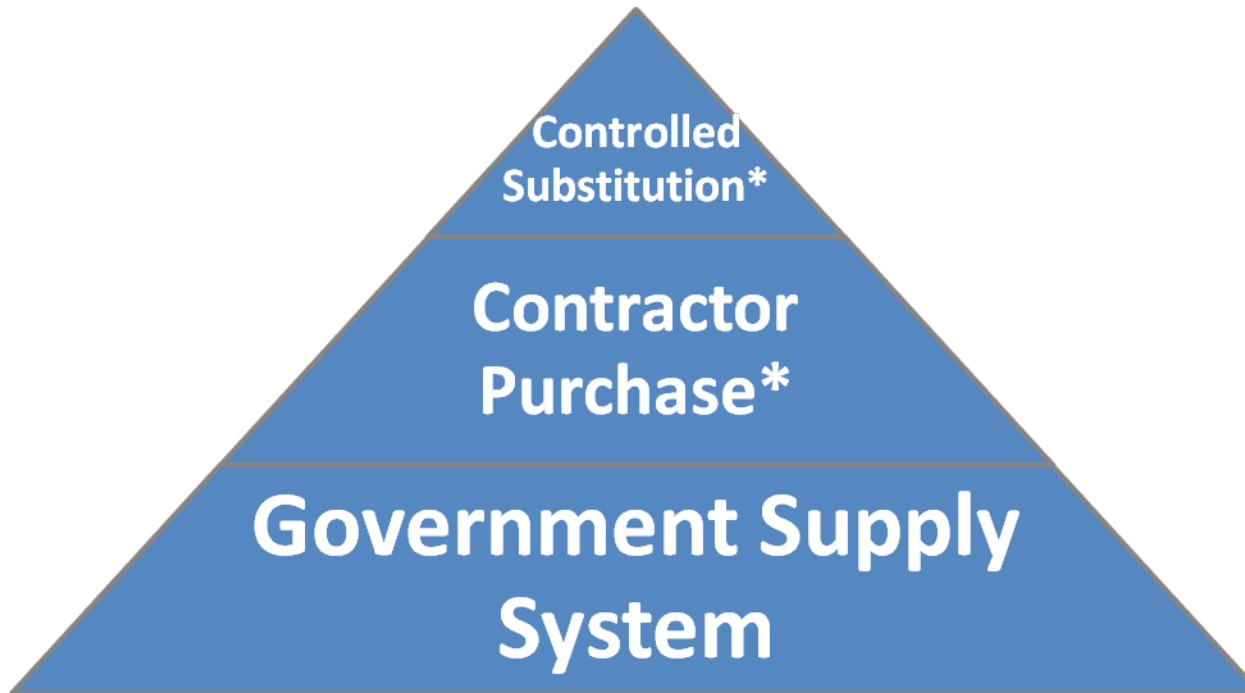
FORKLIFT
WAREHOUSE
WASHRACK



Joint National Maintenance Facility Industry Data Supply System



- Supply Management
 - SAMS-IE use required
 - Government provides SAMS boxes and FSR support
 - Contractor provides trained, experienced personnel



* Government approval required

Key Point: Supply Management is more than just dropping requisitions!



Joint National Maintenance Facility Industry Day Vehicle Processing Sequence



AR/R&R/MWO

- Inspect vehicle
- Prepare Points Checklist (AR only)
- Prepare IMAD (all vehicles)
- Input work order in SAMS-IE
- Requisition Parts in SAMS-IE



R&R Vehicles: Inspect, Input & requisition parts within 48 hours of vehicle arrival

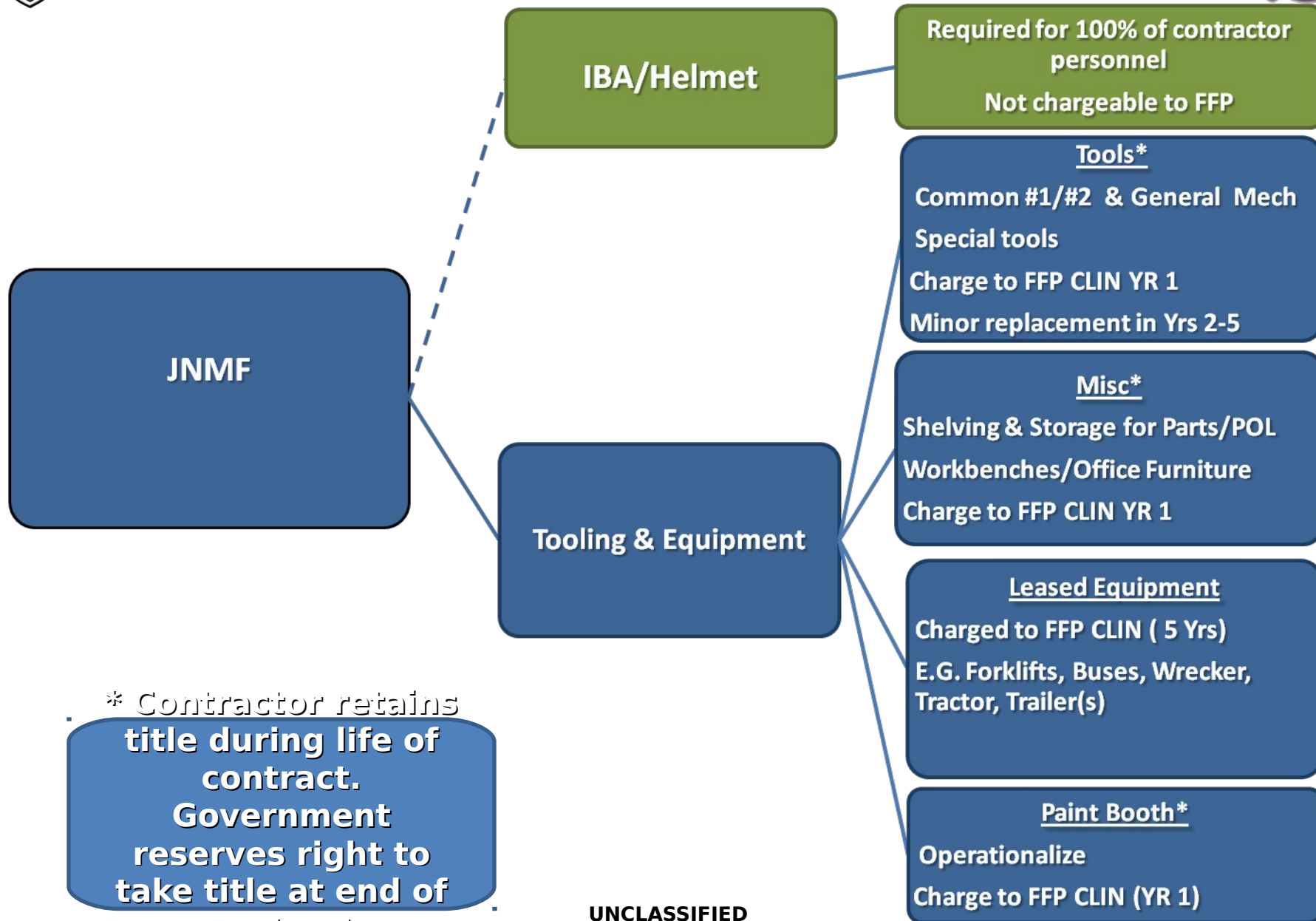
AR Vehicles: Inspect, Input & requisition parts within 5 days of vehicle arrival

- Repair Vehicle
- Final Inspection and Road Test
- DCMA accepts vehicle for Government
- Close Work order in SAMS-IE



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Contractor Required Tooling, Equipment, & Supplies





Joint National Maintenance Facility Industry Day



JNMF Relationship Matrix @ KAF

TACOM LCMC

- Project Management
- Interface with Customers, CENTCOM/ARCENT/USFOR-A/401st AFSB
- Execute Contract
- Staff with LNO/CORs
- Coordinate JNMF contractor interaction

401st AFSB (ASC)

- Life Support
- JNMF Facility Maintenance & Support: Bottled Water, Latrines, Refuse pickup
- Provide Vehicles for R&R/AR

Supply Support Activity & DLA (DDKA)

- Class IX Shop Stock/Prepositioned Major Assemblies

Deployed Army & Marine Units

- Job Order vehicles for R&R/AR

TACOM Mobile Parts Hospital

- Support on Parts Fabrication

CECOM Electronic Service Support Center

- Support on COMMO/Electronics



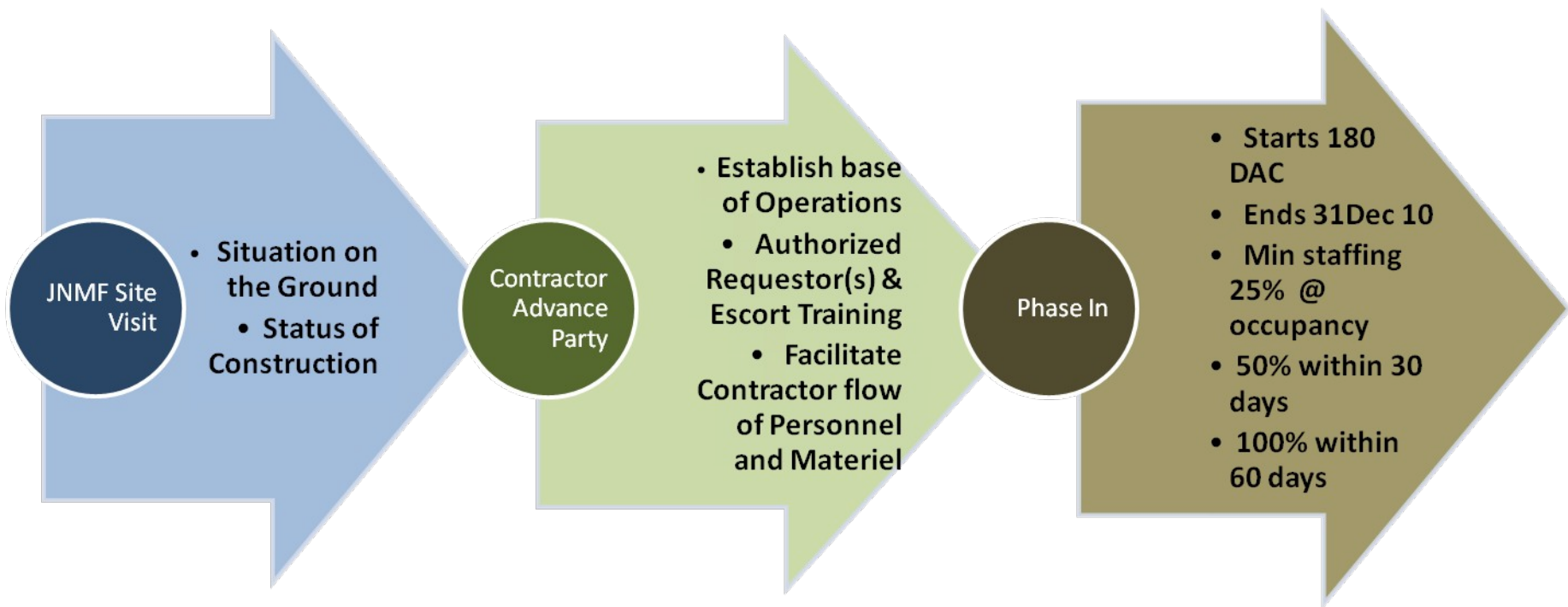
Joint National Maintenance Facility Industry Day Sequence to Phase In



The contractor shall provide sufficient personnel to begin inspecting and assessing vehicle condition, requisitioning items, receiving materiel and conducting maintenance services no later than 30 days after build Occupancy.

C
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Joint National Maintenance Facility **Industry Days Boots on the Ground**



Government “Boots on the Ground”

- **TACOM LCMC**
 - **Liaison Officer (LNO)**
 - **Contracting Officer Representatives (COR)**
- **DCMA**
 - **Quality Assurance Representatives (QAR)**
- **Approximately 10 Government personnel**





PRICING

PRESENTER:

Lennie Schwerdtfeger

Lead Pricing Analyst

TACOM Contracting Center



Joint National Maintenance Facility **Industry Day**



PRICING – SECTION L

L.6.1 Offeror will insert unit prices for all CLINs as instructed in spreadsheet at Pricing Spreadsheet Attachment 018 (Section B)

L.6.2.1 Labor Spreadsheet: Cost element build-up of T&M hourly rates for all direct labor positions

L.6.2.3 FFP for AR MRP: Cost element build-up of per vehicle prices for removal and installation of mandatory replacement parts plus Inspection Maintenance Authorization Document (IMAD) inspection and preparation and wash rack cleaning (C.3.2.4.1 and C.3.2.4.1.1)

L.6.2.4 Major Assemblies: No supporting data required (C.3.2.4.2)

L.6.2.5 Tools and Equipment: Priced lists including purchase / lease costs, indirect costs, and profit for all tooling / equipment CLINs



PRICING – SECTION M

M.4.6.1 The Price Area evaluation will consider the total evaluated price to the Government

- The assessment of total evaluated price will include consideration of the reasonableness of all CLINs to include the T&M hourly rate prices, proposed fixed prices, and T&M material handling factor and proposed tooling/equipment prices
- A price is considered reasonable if that price does not exceed that which would be incurred by a prudent person in the conduct of competitive business
- In the event that the offeror's Price Factor proposal is inconsistent with the offeror's Concept of Operations Proposal, the evaluation of the Concept of Operations will be downgraded commensurate with the extent and impact of the inconsistencies



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PRICING – SECTION M

M.4.6.3 The total evaluated price will be determined through the summing in the spreadsheet at Attachment 018. Proposed labor rates are multiplied by government estimated hours. Proposed fixed prices per vehicle or major assembly replacement are multiplied by government estimated quantities.

M.4.6.4 The total evaluated prices for material under the time and material CLINS are based on direct material of \$400,000 for program year one, \$800,000 each for program years two through four, and \$400,000 for program year five, plus a material handling amount computed by multiplying each of the offeror's proposed material handling factors by the applicable government estimated direct material amount

M.4.6.5 The total evaluated prices for tools & equipment will be the sum of the offeror proposed prices for tool kits, replacement tools, office equipment, safety equipment, and leased vehicles / equipment for all applicable program years



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PRICING *Summary Tab*

Offeror Name:

Offeror is required to fill in unit prices on the three following tabs.

Fill in cells are highlighted in yellow.

Spreadsheet will calculate evaluated totals IAW section M of the solicitation.

SUMMARY

Total for Afghan Refurb:	\$	-
Total for Major Assemblies:	\$	-
Total for T&M labor; R&R, AR, MWO:	\$	-
Total for T&M contractor purchased matl	\$	3,200,000.00
Total for Tools / Equipment	\$	-
Total Evaluated Price:	\$	3,200,000.00

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PRICING

Afghanistan Refurbishment – MRP & Installation (partial)

Mandatory Replacement Parts - Removal and Installation / IMAD inspection & preparation / wash rack cleaning

Offeror is required to fill in a unit price for vehicle overhaul for each Program Year.

	HEMTT M984 (A0-A2)	HEMTT M984 (A4)	HEMTT M978 (A0-A2)	HEMTT M978 (A4)	HEMTT M1120 (A0-A2)	HEMTT M1120 (A4)	PLS M1075
Program Year 1							
CLIN 0021							
Est. Number of Vehicles	1	1	1	1	1	1	2
Unit Price per Vehicle							
Program Year Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Year 2							
CLIN 0022							
Est. Number of Vehicles	5	20	5	16	6	20	11
Unit Price per Vehicle							
Program Year Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Year 3							
CLIN 0023							
Est. Number of Vehicles	7	28	9	20	8	28	23
Unit Price per Vehicle							
Program Year Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Year 4							
CLIN 0024							
Est. Number of Vehicles	7	28	9	20	8	28	23
Unit Price per Vehicle							
Program Year Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Year 5							
CLIN 0025							
Est. Number of Vehicles	5	17	4	14	5	17	10
Unit Price per Vehicle							
Program Year Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

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PRICING *Major Assemblies (partial)*

Offeror is required to fill in a unit price for each major assembly replacement for each vehicle category for replacement for each Program Year.

	CLIN 0041			CLIN 0051			CLIN 0061			CLIN 0071		
HEMTT M984 (A0-A2)	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
HEMTT M984 (A4)	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
HEMTT M978 (A0-A2)	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
HEMTT M978 (A4)	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
HEMTT M1120 (A0-A2)	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
HEMTT M1120 (A4)	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
PLS	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-
Line haul M916	Engine			Transmission			Transfer Case			Axle		
	Unit Price			Unit Price			Unit Price			Unit Price		
	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1	Est Annual Qty		1
	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-	Total Price	\$	-

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PRICING

T&M Labor: R&R/AR + MWO

Offeror is required to fill in a completely loaded price per hour for each skill type for each Program Year.
Each proposed price per hour will apply to both R&R / Afghan Refurb and to MWO Options for that skill / Program Year.

Spreadsheet will multiply proposed hourly rates by Govt estimated hours for each period.

Program Year 1	QA Inspector		Painter		Sr. Mechanic		Mechanic		Skilled Laborer		Welder / Weld Inspector	
	Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr	
R&R/ Afghan Refurb CLIN 0011	Govt Est Hours	10,106	Govt Est Hours	5,053	Govt Est Hours	10,106	Govt Est Hours	60,640	Govt Est Hours	27,792	Govt Est Hours	5,053
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
MWO options CLIN 0031	Govt Est Hours	514	Govt Est Hours	171	Govt Est Hours	2,057	Govt Est Hours	8,272	Govt Est Hours	3,729	Govt Est Hours	257
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
Program Year 2	QA Inspector		Painter		Sr. Mechanic		Mechanic		Skilled Laborer		MRAP Welder	
	Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr	
R&R/ Afghan Refurb CLIN 0012	Govt Est Hours	31,654	Govt Est Hours	10,551	Govt Est Hours	126,615	Govt Est Hours	509,102	Govt Est Hours	229,490	Govt Est Hours	15,827
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
MWO options CLIN 0032	Govt Est Hours	3,714	Govt Est Hours	1,238	Govt Est Hours	14,857	Govt Est Hours	59,747	Govt Est Hours	26,920	Govt Est Hours	1,857
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
Program Year 3	QA Inspector		Painter		Sr. Mechanic		Mechanic		Skilled Laborer		MRAP Welder	
	Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr	
R&R/ Afghan Refurb CLIN 0013	Govt Est Hours	30,728	Govt Est Hours	10,243	Govt Est Hours	122,913	Govt Est Hours	494,212	Govt Est Hours	222,779	Govt Est Hours	15,364
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
MWO options CLIN 0033	Govt Est Hours	3,714	Govt Est Hours	1,238	Govt Est Hours	14,857	Govt Est Hours	59,747	Govt Est Hours	26,920	Govt Est Hours	1,857
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
Program Year 4	QA Inspector		Painter		Sr. Mechanic		Mechanic		Skilled Laborer		MRAP Welder	
	Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr	
R&R/ Afghan Refurb CLIN 0014	Govt Est Hours	30,728	Govt Est Hours	10,243	Govt Est Hours	122,913	Govt Est Hours	494,212	Govt Est Hours	222,779	Govt Est Hours	15,364
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
MWO options CLIN 0034	Govt Est Hours	3,714	Govt Est Hours	1,238	Govt Est Hours	14,857	Govt Est Hours	59,747	Govt Est Hours	26,920	Govt Est Hours	1,857
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
Program Year 5	QA Inspector		Painter		Sr. Mechanic		Mechanic		Skilled Laborer		MRAP Welder	
	Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr		Price/Hr	
R&R/ Afghan Refurb CLIN 0015	Govt Est Hours	30,618	Govt Est Hours	10,206	Govt Est Hours	61,235	Govt Est Hours	270,471	Govt Est Hours	112,264	Govt Est Hours	10,206
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -
MWO options CLIN 0035	Govt Est Hours	2,057	Govt Est Hours	686	Govt Est Hours	8,229	Govt Est Hours	33,085	Govt Est Hours	14,914	Govt Est Hours	1,029
	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -	Total Price	\$ -

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PRICING

Contractor Purchase Material

Fill in proposed factor for each period; as a rate to be multiplied by estimated Material cost.
Spreadsheet will calculate the Amount and add it to the Govt Estimated Material.

CLIN 0081		
Contractor Purchase Material Pgm Yr1		
Govt Estimated Material	\$	400,000.00
Matl Hand Factor		
Matl Hand Amount	\$	-
Total Price	\$	400,000.00

CLIN 0082		
Contractor Purchase Material Pgm Yr2		
Govt Estimated Material	\$	800,000.00
Matl Hand Factor		
Matl Hand Amount	\$	-
Total Price	\$	800,000.00

CLIN 0083		
Contractor Purchase Material Pgm Yr3		
Govt Estimated Material	\$	800,000.00
Matl Hand Factor		
Matl Hand Amount	\$	-
Total Price	\$	800,000.00

CLIN 0084		
Contractor Purchase Material Pgm Yr4		
Govt Estimated Material	\$	800,000.00
Matl Hand Factor		
Matl Hand Amount	\$	-
Total Price	\$	800,000.00

CLIN 0085		
Contractor Purchase Material Pgm Yr5		
Govt Estimated Material	\$	400,000.00
Matl Hand Factor		
Matl Hand Amount	\$	-
Total Price	\$	400,000.00

\$
Total for T&M Material & Factor: 3,200,000.00

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PRICING *Tools / Equipment*

Tooling / Equipment

Offeror is required to fill in a total price for each category of tooling / equipment for each applicable program year.

*Safety Equipment does not include Individual Body Armor (IBA) and Helmets

	Program Year 1	Program Year 2	Program Year 3	Program Year 4	Program Year 5
Tool Kits (C.7.1.3 - C.7.1.3.5) Amount:	CLIN 0091 <input type="text"/>				
Replacement Tools Amount:		CLIN 0092 <input type="text"/>	CLIN 0093 <input type="text"/>	CLIN 0094 <input type="text"/>	CLIN 0095 <input type="text"/>
Office Equipment Amount:	CLIN 0101 <input type="text"/>				
Lease Tools / Equipment Amount:	CLIN 0111 <input type="text"/>	CLIN 0112 <input type="text"/>	CLIN 0113 <input type="text"/>	CLIN 0114 <input type="text"/>	CLIN 0115 <input type="text"/>
Safety Equipment Amount:	CLIN 0121 <input type="text"/>	CLIN 0122 <input type="text"/>	CLIN 0123 <input type="text"/>	CLIN 0124 <input type="text"/>	CLIN 0125 <input type="text"/>
Program Year Totals:	\$ -	\$ -	\$ -	\$ -	\$ -
Total for Tooling / Equipment:	\$ -				

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Joint National Maintenance Facility Industry Day



BREAK



SCOPE OF WORK REVIEW SECTION C

PRESENTER:

Ed Hopkins, Project Manager
Joint National Maintenance
Facility

Integrated Logistics Support
Center (ILSC)

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Joint National Maintenance Facility Industry Day



LUNCH



PROPOSAL SUBMISSION PROCESS THROUGH ARMY SINGLE FACE TO INDUSTRY (ASFI)

PRESENTERS:

Erica Allbritton

Gretchen Perry

TACOM Contracting Center



Electronic Bid Submissions - History

- Since 1998 – all proposals must be submitted electronically
- Prior to using the Army Single Face to Industry (ASFI) Bid Response System (BRS), we accepted offers through E-mail, data fax, and CD-Rom
- TCC-Warren used a phased approach to change the Proposal Submission Process to include on line bid submission
 - Mid-September 2008 – we started accepting vendors' offers through the Army Single Face to Industry's Bid Response System
 - Stopped accepting offers through e-mail, data fax and CD-ROM Feb 13, 2009



Army Single Face to Industry (ASFI) Bid Response System (BRS)

● What is the ASFI?

- The Army's Web site for conducting electronic commerce on the Internet
- Allows vendors to search for contracting opportunities, Combined Synopsis/Solicitations, and procurement Notifications – Army wide

● What is the BRS?

- A Web-based system for submitting responses to Army solicitations
- Vendors upload files to provide a complete proposal, meeting the requirements of the solicitation
- Linked to the Central Contractor Registration (CCR) and Online Representations and Certifications Application (ORCA)
- Authentication by ASFI using CAGE and MPIN



Army Single Face to Industry (ASFI)
Acquisition Business Web Site

"Serving the U.S. Army Acquisition Community"



Requirements for On Line Proposal Submission

- Must be registered in the Central Contractor Registry (CCR) and have a CCR Marketing Partner Identification Number (MPIN) and CAGE Code
- Read/Download the entire solicitation
- Follow the proposal preparation instructions as given in the solicitation and prepare response and supporting documentation
- Create the documents, including required attachments and exhibits, using acceptable electronic file formats (Software)
- Access the ASFI BRS to upload offer and any associated attachments
- Upload applicable Representation and Certification file from the On-line Representations and Certifications Application (ORCA) Web site
- Record the ASFI-generated Price Quote Number as evidence



Information Required with Offer....

- On page 1 of proposal include
 - Solicitation number, time specified in solicitation for receipt of offers
 - Company name, address, telephone, email
 - A statement of agreement to all the terms, conditions, and provisions of the solicitation
 - Names, titles, and telephone and facsimile numbers of persons authorized to negotiate with the Government
 - Name, title, and signature of person authorized to sign the proposal
 - Statement as to bidding with exception or without exception
- Other information to include
 - GSA Federal Supply Schedule Information, if applicable
 - Contract Line Item Number (CLIN)
 - Item Description (to include Part/Model Number, if applicable)
 - Quantity, Unit of Issue, Unit Price
 - Price Guarantee # of Days
 - Delivery (Schedule and Terms (F.O.B.))




Information Required with Offer....

- Completed Section E Provision: Inspection Point: Origin, TACOM clause 52.246-4028 (if applicable)
- All applicable fill-in provisions from Sections A, B, F, and K of the solicitation which are not included in the Online Representations and Certifications Application (ORCA)
 - Download and save the PDF from ProcNet on to your computer
 - Open a new MS Word File
 - Then open the solicitation PDF in Adobe Reader and click on Tools, then the Select Tool
 - Use the mouse to highlight the text of the clause requiring the fill-in
 - Click Edit, Copy
 - Then go to the Word document and paste the clause text
 - Enter the appropriate information
 - Save your Word file and upload to the ASFI BRS
- Upload the Applicable Representations and Certifications from Online Representations and Certifications Application (ORCA)

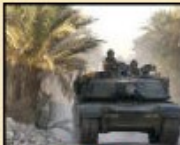









Starting the Bid Process from the ProcNet Web Site


Home | Business Opportunities | Contracts | Vendor information | External

 **ProcNet Warren**
TACOM LCMC Procurement Network

Business Opportunities

 [PROCNET User's Guide](#)  [Acquisition Info](#)  [Quick Reference Guide](#)  [Vendor Registration](#)  [Site Index](#)  [Tech Data Help](#)  [Questions](#)

 **Web Based Bid Submission using Army Single Face to Industry (ASFI) Bid Response System (BRS) is now available.**

 [Search for Solicitations](#) through FedBizOpps or ASFI Search Engines.

Open Solicitations:	Drafts & Other Notices:	Contracts, Mods, & Other Info
<ul style="list-style-type: none">Open & On-the-Street SolicitationsMajor SystemsCommercial Vehicles & ItemsService Contracting & Acquisition Support	<ul style="list-style-type: none">Draft SolicitationsMarket Surveys & Sources Sought NoticesBroad Agency & Research AnnouncementsFuture & Potential Buys	<ul style="list-style-type: none">Awarded Contracts, Orders & ModificationsInstructions for TACOM Technical DataTACOM OSL (Qualified Supplier Lists)Federal Business Opportunities



Starting the Bid Submission Process

OPEN Solicitations - TACOM LCMC Warren Last Updated 09/22/08 07:28 PM EST [Closed Solicitations](#)

[Vendor Registration](#) | [Request BidSet or Tech Data](#) | [Get Acrobat Reader](#) | [Get WinZip](#) | [TACOM Tech Data Help](#)

Solicitation Buyer NAICS SIC NSN Noun (Nomenclature) Level of Competition

Number of Solicitations: 107 Sorted By: Issue Date Descending

Solicitation/ Amendments	Buyer / Buyer Phone	HSII / Noun / CAGE (FSCM)	SIC	NAICS	Issued	Closing	Attachments	ASFI Bid Submission
W56HZV08R0970	JOSEPH O'CONNELL 586-753-2312	4210014889655 RECOVERY-RECHARGER Full and Open Competition	19200	332420	2008/10/02	2008/11/04		Submit Offer
W56HZV08R0875 01	MARK KOWALSKI 586-574-8135	2530014311219 ARM ASSEMBLY,PIVOT, 2530015319538 ARM ASSEMBLY,PIVOT, 2530015319545 ARM ASSEMBLY,PIVOT, 2530015339159 ARM ASSEMBLY,PIVOT, Full and Open Competition After Exclusion of Sources - Set-Aside	19207 19207 19207 19207	332710	2008/09/29	2008/10/29		Submit Offer
W56HZV08R0732	JOSEPH O'CONNELL 586-753-2312	5895015247571 AMPLIFIER-RELAY ASS 5895015247573 AMPLIFIER-RELAY ASS	19207 19207	3625 335314	2008/09/25	2008/10/27		Submit Offer

- Identify solicitation to bid on
- Click on Submit Offer Link



Bid Submission Process



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Solicitation View for W56HZV08R0875-0001

Solicitation - Amendment Number/Status: W56HZV08R0875 - 0001 / Replace (Conformed)

DPAS Priority Rating: DOA4

Pricing Arrangement: Firm Fixed Price

Solicitation Date: 09/29/2008

Response Deadline: () 10/29/2008

NAICS Code: 332710 - Machine Shops

Set-Aside: Total Small Business

Issued By: TACOM - Warren Acquisition Center, Warren, MI

Contact Name: MARK KOWALSKI

Phone: 5865748135

Fax: -

Email: MARK.KOWALSKI@US.ARMY.MIL

Solicitation URL: http://contracting.tacom.army.mil/perl_scripts/sol.pl?sol=W56HZV08R0875 (E)

[| Solicitation View |](#)
[| Return to Contracting Opportunities Search |](#)

NOTE TO INDUSTRY:

- Please refer to the solicitation for **ALL** offer submission requirements.
- If electronic submission is authorized/required, please proceed.
- If electronic bid/proposal submission is **NOT** authorized, details will be provided in the solicitation outlining specific submission requirements.
- If the electronic bid/proposal submission requirements are not listed in the solicitation and there is a question regarding the submission of an offer in response to a solicitation, contact the contract specialist named in the solicitation.

[Start Offer/Bid](#)

[ASFI Homepage](#) | [ASFI FAQ Page](#) | [Forgot your user ID/password?](#)
[ASFI Users Guide \(.doc\)](#) | [Email the ASFI Team](#)

LEGEND: (E) = External link (R) = Restricted link

- This is the AFSI Web site “Solicitation View” page
- Click on Start Offer/Bid to continue

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Starting the Bid Process from the ASFI Web Site

Acquisition Business Web Site - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address <https://acquisition.army.mil/asfi/> Go

Links Search ACE ACMS BAR BB CAMP CCR Cite CMU COR DCAA DDGAR DID ERC FAR FBO DCMA



Army Single Face to Industry (ASFI) Acquisition Business Web Site

"Serving the U.S. Army Acquisition Community"

Effective immediately, the ASFI support email address has changed to ASFI@conus.army.mil.

Please visit the [What's New \(.doc\)](#) section at ASFI to see recent additions to our website.

[Privacy & Security Notice \(E\)](#) [Accessibility Information Notice \(E\)](#) [Freedom of Information Act \(FOIA\) Notice \(E\)](#)

ASFI Business Opportunities	Acquisition Tool Set	ASFI for Industry
<ul style="list-style-type: none">• Contracting Opportunities Search• Combined Synopsis/Solicitation Search• ASFI Frequently Asked Questions• ASFI for Government Personnel	<ul style="list-style-type: none">• Web Browser Plugins/Certificates• ASFI Users Guide (.doc)	<ul style="list-style-type: none">• Vendor Notification Service• Vendor Bid History• Procurement Notifications• Online Representations and Certifications Application (ORCA) (E)

Related Links: go

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Locate Solicitation

- On ASFI, search for solicitation by solicitation number, contracting office, noun or NAICS/FSC
- Under Contract Office select TCC-Warren, DLA-Warren, or TCC-Rock Island



Army Single Face to Industry (ASFI) Acquisition Business Web Site

"Serving the U.S. Army Acquisition Community"

Solicitation Search

Please choose one of the Quick Search options below:

Most recently posted solicitations

Solicitations that close today

or search by solicitation number: (Note! Do not enter dashes in the Solicitation Number)

Solicitation Number: (wildcard is % character)

or execute a more specific search using the criteria below:

Select Contract Office:

TACOM - Red River
TACOM - Rock Island
TACOM - Sierra Army Depot
TACOM - Warren Acquisition Center
Tooele Army Depot

NOTE: Contract offices WILL NOT appear in the selection list above unless that office has active solicitations posted to the ASFI website! If you feel your site should have active postings on the ASFI web site but

Noun phrase:

OR

NAICS code:

ANY
111110 - Soybean Farming
111160 - Rice Farming
113310 - Logging
115112 - Soil Preparation, Planting, and Cultivating

OR

FSC code:

ANY
1005 - Guns, through 30 mm
1015 - Guns, 75 mm through 125 mm
1025 - Guns, over 150 mm through 200 mm
1045 - Launchers, Torpedo and Depth Charge

Back Continue

[ASFI Homepage](#) | [ASFI FAQ Page](#) | [Forgot your user ID/password?](#)

[ASFI Users Guide \(.doc\)](#) | [Email the ASFI Team](#) ^{NEW}

LEGEND: (E) = External link (R) = Restricted link



Locate Solicitation



Army Single Face to Industry (ASFI) Acquisition Business Web Site

"Serving the U.S. Army Acquisition Community"

Solicitation search results for your selected criteria

● Choose solicitation

Display: items per page

Solicitation - Amendment Number	Buyer Information	Solicitation Data	Closing Date
W56HZV08Q0992-0000	DAWN CARIE 5865747161	NAICS code: 327993 FSC code: 1660 Noun: INSULATION PIPE COV	09/21/2008
W56HZV08Q0710-0000	ED PRESSLEY 5865748227	NAICS code: 336992 FSC code: 5940 Noun: TERMINAL BOX	09/22/2008
W56HZV08Q0001-0000	JAN MCCANN	NAICS code: 334417	09/22/2008



Continuing the Bid Submission Process



Army Single Face to Industry (ASFI) Acquisition Business Web Site

"Serving the U.S. Army Acquisition Community"

Solicitation View for W56HZV08Q0710-0000

Solicitation - Amendment Number/Status: W56HZV08Q0710 - 0000 / Original

DPAS Priority Rating: DOA4

Pricing Arrangement: Firm Fixed Price

Solicitation Date: 09/08/2008

Response Deadline: () 09/22/2008

NAICS Code: 336992 - Military Armored Vehicle, Tank, and Tank Component Manufacturing

Set-Aside: See Solicitation for Set Aside Provisions

Issued By: TACOM - Warren Acquisition Center, Warren, MI

Contact Name: ED PRESSLEY

Phone: 5865748227

Fax: -

Email: ED.PRESSLEY@US.ARMY.MIL

Solicitation URL: http://contracting.tacom.army.mil/perl_scripts/sol.pl?sol=W56HZV08Q0710
(E)

| [Solicitation View](#) |

| [Return to Contracting Opportunities Search](#) |

NOTE TO INDUSTRY:

- Please refer to the solicitation for **ALL** offer submission requirements.
- If electronic submission is authorized/required, please proceed.
- If electronic bid/proposal submission is **NOT** authorized, details will be provided in the solicitation outlining specific submission requirements.
- If the electronic bid/proposal submission requirements are not listed in the solicitation and there is a question regarding the submission of an offer in response to a solicitation, contact the contract specialist named in the solicitation.

[Start Offer/Bid](#)

[ASFI Homepage](#) | [ASFI FAQ Page](#) | [Forgot your user ID/password?](#)

[ASFI Users Guide \(.doc\)](#) | [Email the ASFI Team](#)

LEGEND: (E) = External link (R) = Restricted link

● Click on Start Offer/Bid



Vendor Authentication



Army Single Face to Industry (ASFI) Acquisition Business Web Site

"Serving the U.S. Army Acquisition Community"

Industry/Vendor Authentication

Disclaimer - By entering the data below, the individual accepts they have the authority to utilize this information and legally bind the company identified by the CAGE code to the offer for which they are responding. Please completely review the solicitation and attachments before beginning this process.

Your company must be registered and current in the [Central Contractor Registration \(CCR\) \(E\)](#) in order to utilize the on-line bidding capability. The Central Contractor Registration (CCR) validates the Taxpayer Identification Number and Taxpayer Name of each new and updating CCR registrant with the Internal Revenue Service (IRS) records. It will take one to two business days to validate new and updated records prior to becoming active in CCR. If your company isn't registered with the CCR and you need to bid immediately, please contact the contract specialist for an alternate method for bidding.

Please enter the requested data below to start the electronic bid process:

Enter **CAGE Code**:*
Enter **MPIN**:* (Marketing Partner Identification Number [MPIN] is case sensitive)

* - indicates required field

If the MPIN is not known, visit [Central Contractor Registration \(E\)](#) and enter the applicable CAGE code to view identified Points of Contact (POCs) at the CCR. Please contact your CCR POC for MPIN information.

- Enter CAGE Code
- Enter MPIN
- Click on Continue



Upload Files

Look in: RFP Response Process (Jewell)

1 DEFINE
2 MEASURE
3 ANALYZE
4 IMPROVE
5 CONTROL
Agendas, Meetings & Presentations
DMAIC Tollgates
E-Mails
Project Management
References
ASFI Wishlist Changes (2008 Feb 15)
Click Here to Get to PowerSteering
TEST-DELETE
To-Be Bid Response Process Map V1 (2008 Feb 15)

File name: TEST-DELETE
Files of type: All Files (*.*)

Open
Cancel

File to upload:
(10 characters allowed for filename)

DeleteTest	T:\TACOM\ACQ\ACQ LEAN\RFP Response Process (Jewell)	Browse...
		Browse...
		Browse...
		Browse...
		Browse...

Upload File(s)

Continue on to bid summary

[ASFI Homepage](#) | [ASFI FAQ Page](#) | [Forgot your user ID/password?](#)

- Filenames must not contain single quotes, spaces, pound or percent signs.
- If using Microsoft Office 2007 products, please use the 'Save As' function and choose the 'Office 97-2003' option when saving documents.
- Upload up to 5 files at one time from PC to ASFI.
- Combined size 5 files cannot exceed 10 mb.
- May repeat this upload screen as necessary.
- After upload is complete, continue on to bid summary.



Review Submission

- When the “Upload File(s)” button is selected on the previous screen, the following screen appears

Please review attachment upload status below:

Solicitation Number: W9098S101111 - 0000

- Attachment **Judith010609.xls** was successfully uploaded...

**IF YOU HAVE COMPLETED UPLOADING DOCUMENTATION TO SUPPORT YOUR SUBMISSION,
PLEASE SELECT "CONTINUE TO BID SUMMARY" TO COMPLETE THE SUBMISSION.
OTHERWISE, YOU MAY CONTINUE TO UPLOAD ADDITIONAL FILES OR REMOVE EXISITING FILES.**

Upload Additional Attachments to this electronic bid

Remove a file already uploaded

Continue on to bid summary





Review Submission

- Review submission, make changes and select “Submit”

Please review data before submitting bid:

Solicitation Number: W9098S101111 - 0000

Contractor Data

Name: John Gooch

Phone number:

Email: asfi@conus.army.mil

DUNS: 033129706

DUNS4: No Duns4 found at CCR

CAGE: 1LZE7

Company Name: DEFENSE LOGISTICS INFORMATION SERVICES, DIVISION DLIS-SX

Company Address: 74 WASHINGTON AVE N STE 7

BATTLE CREEK, MI 49017-3054

USA

Edit Contractor Data

File Upload

<u>File Name</u>	<u>File Size</u>	<u>File Description</u>	<u>File Viewer</u>
Judith010609.xls	28 KB	this is a test	View attachment

Add/Delete Attachments

**** Once your data has been submitted, you will have the opportunity to print your submission and confirmation information. ****

Back Submit

- The offer/bid cannot be modified once submitted.
- To make changes, contact Contract Specialist.
- Offer is not submitted until you click **Submit**



Receive Bid Confirmation

- This page appears after the “Submit” button is clicked.
- Offer/bid is not successful unless you see this page with the Price Quote Number.
- Generate a PDF file containing your submission information.

Click on generate PDF

Generate PDF of bid submission

PLEASE NOTE: Attachments are not included in the PDF and must be downloaded separately.
Adobe Acrobat Reader must be installed to view the downloaded PDF.
Adobe Acrobat Reader can be downloaded from the [ASFI plugins page](#).
This WILL BE the only opportunity to generate a PDF of your bid submission.

This bid has been successfully submitted for Solicitation number **W9098S101111-0000**

The assigned Price Quote Number for this bid is **033129706-20090225101334**

The assigned Bid Submission Date is **February 25, 2009 10:13:34** Central Time

Contractor Data

Name: John Gooch

Phone number:

Email: asfi@conus.army.mil

DUNS: 033129706

DUNS4: No Duns4 found at CCR

CAGE: 1LZE7

Company Name: DEFENSE LOGISTICS INFORMATION SERVICES, DIVISION DLIS-SX

Company Address: 74 WASHINGTON AVE N STE 7

BATTLE CREEK, MI 49017-3054

USA

Price Quote Number and
Date and time stamp



help is available ...

a telephone call or click

away.

- ASFI Team E-mail: ASFI@conus.army.mil
- ASFI BRS User Guide:
https://acquisition.army.mil/asfi/BRS_guide.doc
- TACOM-Warren Acquisition Center Web Team E-mail:
DAMI_AcquisitionCenterWebPage@conus.army.mil
- ProcNet Help Desk Telephone: 586-282-7059
- ProcNet Electronic Bid Submission Guidelines:
<http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>
- TACOM-Warren Contracting Center Point of Contact:
Gretchen Perry @ (586) 282-7626



SPECIAL PROVISIONS (SECTION H)

PRESENTER:

Tod V. Miller, Contracting Officer
TACOM Contracting Center



Joint National Maintenance Facility **Industry Day**



SPECIAL PROVISIONS

H.9 CONUS REPLACEMENT CENTER (CRC)

If the contractor requests priority CRC scheduling in support of JNMF, the contractor can submit the call forward requests after contract award. Please note this is just a request and does not confirm priority CRC scheduling.

H.10 International Traffic in Arms Regulation (ITAR)

The contractor shall comply with applicable export control laws and regulations. This includes but is not limited to the Arms Export Control Act (AECA) the Export Administration Act, International Traffic in Arms Regulation (ITAR) and Export Administration Regulations (EAR). Export control law and regulation compliance shall include all subcontracts. If the contractor plans to utilize multiple OEMs or suppliers to ship supplies, parts or tech data to Afghanistan, the subcontractors shall need an export license or an Army certifiable exemption as well. It is the contractor's responsibility to pursue and obtain all necessary export licenses and Army certified exemptions to licensing. For purposes of export control laws and regulations, the definition of export includes:

- a. For physical goods, taking the goods outside the United States in any manner
- b. For aircraft, vessels and satellites on the U.S. Munitions List transfer of ownership or control, whether in the U.S. or abroad
- c. Disclosure of technical data, including oral or visual disclosure, to a foreign person, whether the disclosure is in the U.S. or abroad
- d. Publication of technical data
- e. Providing a defense service for a foreign person, whether in the U.S. or abroad
- f. Visual disclosure includes exposure of parts of a vehicle not normally visible due to either the Rehab tear down and rebuild process or exposure due to damage in the Repair and Return process, and any close inspection of armor, ~~unusually~~ ^{in particular} damaged armor



SPECIAL PROVISIONS

H.11 Government Review of Contractor Performance - Option to Extend

- The Government has the unilateral right to extend the term of the contract by up to four additional years (for a total maximum potential contract term of 5 years) and may exercise this option in monthly increments
- The T&M hourly labor prices for each year are specified in below and in the Pricing Attachment 018
- The Government may exercise this option at any time but not later than 30 days prior to the end of the current contract period of performance

H.12 Options

- The Government has the unilateral right to exercise options and may exercise these options in one (1) or more increments in accordance with these provisions
- The options may be exercised **UNCLASSIFIED** but not later than 30 days



Joint National Maintenance Facility Industry Day



SPECIAL PROVISIONS

H.12.1 T&M Option for Additional Hours (R&R, AR and Maintenance Work Orders (MWO)/Upgrade Kits)

The Government reserves the right to unilaterally exercise an option for additional T&M hours based on the following estimates:

Program Years	Year 1	Year 2	Year 3	Year 4	Year
5 Total					
R&R/AR*	0	933,864	896,239	896,239	495,000
3,221,342					
MWO	15,000	108,333	108,333	108,333	60,000
399,999					

- Includes AR unscheduled maintenance hours only
- Applicable labor rates will be found in Attachment 018 (Pricing Spreadsheet)
- Hours may be used to supplement existing performance periods or to add new performance periods to the contract
- Beginning with the first Option Year (Year 2), the contractor will be permitted to invoice for actual hours incurred in contract performance after DCMA acceptance of the vehicle
- Pursuant to the Limitation of Cost clause, the contractor will notify the PCO



SPECIAL PROVISIONS

H.12.2 Firm Fixed Price Options for AR Vehicles Mandatory Replacement Parts (MRP)

- The Government reserves the right to unilaterally exercise options to add vehicles to the AR program at the firm fixed prices found in Attachment 018 for such work
- The prices are determined based on the year in which the option is exercised, not the year in which the work is performed
- The option exercise modification for AR vehicles will include a delivery schedule for these refurbished vehicles

H.12.3 Firm Fixed Price Options for installation of Major Assemblies (MA)

- The Government reserves the right to exercise options to add the installation of Major Assemblies (engines, transmissions, transfer cases and axles) at the firm fixed prices found in Attachment 018 when such installation is required during the AR process



SPECIAL PROVISIONS

H.12.4 Anticipated Option Quantities for AR Induction

Program Year	Year 1	Year 2	Year 3	Year 4	Year 5
Total					
AR Vehicles	25	240	360	360	200
1,185					
Quantities					

H.12.5 T&M Option for Contractor Purchase of Class IX Repair Parts for R&R and AR Vehicles

- The Government reserves the right to exercise options to add the T&M material cost plus the contract material handling rate (without profit and including transportation cost) found in Attachment 018 for contractor purchases of repair parts that are not available as and when needed through the Government Supply System.



Joint National Maintenance Facility Industry Day



SPECIAL PROVISIONS

H.12.6 Cost Estimates for Contractor Purchased Material including Material Handling Rate

Cost of material acquired by the contractor, including the material handling rate found in Attachment 018 for Contractor Purchases are subject to the following cost estimates per year:

Program Year	Year 1	Year 2/3/4 each	Year 5
Total			
Estimated Cost	\$3,722,538	\$7,445,077	\$3,722,538
\$29,780,311			

H.12.7 Firm Fixed Price Option for Replacement Tools, Safety Equipment, and Lease Vehicles/Equipment

- The Government reserves the right to exercise firm fixed price options (see prices in Attachment 018) for replacement tools, safety equipment and leased vehicles and equipment.
- The contractor shall submit to the Contracting Officer a request for replacement tools (see C.2.3 Phase-In and initial acquisition of Tool Kits, Safety Equipment and Leased Equipment leading up to Full Operational Capability - FOC), safety equipment or leased equipment including supporting documentation and price quotations for the requested replacement equipment
- The Government will review the request from the Contractor and will approve or

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SPECIAL PROVISIONS

H.12.8 The Government reserves the right to exercise, in full or in increments, any of the foregoing options at any time during the term of this contract, but not later than 30 days prior to any current period of performance. All options must include a period of performance. Any options that lapse due to a failure on the part of the Government to exercise those options with the prescribed time limits shall no longer be available for exercise unless revived by mutual agreement of the parties.

H.13 Ramp up (any change) of hours based on the exercise of options

When the government exercises the option to add (H.12) option hours, the contractor shall have the appropriate personnel in place to support the additional hours no later than 45 days after the issuance of the modification. If the contractor is increasing or decreasing their personnel, they shall provide notice to the contracting officer indicating increase in personnel by position. This information is required for the purposes of determining the Government provided life support (C 7 2 4) for housing food and subsistence on KAF



SPECIAL PROVISIONS

H.14 Contract Performance Incentive

- The base year contract hours (118,750) are not eligible for a Performance Incentive
- The incentive will apply to R&R and AR work only
- No Performance Incentives for MWOs
- The Performance Incentive will be up to 5% of the total FFP (AR) and T&M (R&R, AR) work performed during the period
- Any of the incentive amount the contractor does not receive in an evaluation period will no longer be available for future incentive evaluations
- The first evaluation period begins after exercise of the first option
- The Performance Incentive is not subject to the Disputes Clause
- The offeror receives no performance incentive for poor or merely adequate performance
- Performance evaluation criteria: Repair Cycle Time R&R at 35%, Repair Cycle Time AR at 15 %, Quality of Work at 35%, and Vehicle Inspection Quality at 15%



Joint National Maintenance Facility Industry Performance Evaluation Criteria



Performance Incentive = Up to 5%

<u>FACTOR</u>	<u>Rating Weight</u>	<u>Poor</u>	<u>Adequate</u>	<u>Good</u>	<u>Excellent</u>
REPAIR CYCLE TIME: R&R	35%	Achieves 10 day or less repair cycle time on 0-25% of Repair and Return Vehicles	Achieves 10 day or less repair cycle time on 26-50% of Repair and Return Vehicles	Achieves 10 day or less repair cycle time on 51-89% of Repair and Return Vehicles	Achieves 10 day or less repair cycle time on 90-100% of Repair and Return Vehicles
		0%	0%	60%	100%
REPAIR CYCLE TIME: AR	15%	Achieves 90 day or less repair cycle time on 50% or less of Refurb Vehicles	Achieves 90 day or less repair cycle time on 50-74% of Refurb Vehicles	Achieves 90 day or less repair cycle time on 75-89% of Refurb Vehicles	Achieves 90 day or less repair cycle time on 90-100% of Refurb Vehicles
		0%	0%	75%	100%
QUALITY OF WORK	35%	Achieves 0-25% first pass rate on FIR from DCMA.	Achieves 26-50% first pass rate on FIR from DCMA .	Achieves 51-89% first pass rate on FIR from DCMA.	Achieves 90-100% first pass rate on FIR from DCMA.
		0%	0%	75%	100%
VEHICLE INSPECTION	15%	Achieves 0-25% of IMADs with no more than 1	Achieves 26-50% of IMADs with no more than 1	Achieves 51-89% of IMADs with no more than 1	Achieves 90-100% of IMADs with no more than 1 amendment..



Joint National Maintenance Facility **Industry Day**



SPECIAL PROVISIONS

H.15 Provision for Base Year Award and Exercise of Options

H.15.1 At the time of award 118,750 will be placed on contract for the base year.

- The contractor shall have a staff ready to perform the Repair and Return of vehicles pursuant to Section C.3.1 of the contract.
- The PCO can direct the contractor to reallocate any amount of the base year and option hours for Modification Work Orders (MWO). Any hours reallocated for MWO work shall be accomplished pursuant to the scope of work.

H.16 Special Payment and Invoicing Provision

- The contractor shall be allowed to bill for the Base Award Hours of 118,750 in equal increments, irrespective of the amount of work performed, as determined by the Government after occupancy of the JNMF facility IAW C.2.3.
- For any option hours exercised by the Government, the contractor shall invoice after work is accepted by DCMA.

H.17 Contractor Award Term Assessment

- The Government will assess the Contractor's ability to repair vehicles on a first time inspection and acceptance basis for both R&R and A/R vehicles. The Government will also assess the contractor's performance for completion of vehicles and overall turnaround time in comparison to the Repair Cycle Time for the R&R Vehicles and the Delivery Schedule for the A/R vehicles. The Government's assessment of the Contractor's performance will determine if performance is continued and options are exercised in the future.



COMPETITIVE SOURCE SELECTION PROCESS

PRESENTER:

Carrie English, Contract Specialist
TACOM Contracting Center



COMPETITIVE SOURCE SELECTION PROCESS

Source Selection Authority

- The Source Selection Authority (SSA) is the official designated to direct the source selection process and select the Offeror for contract award

Source Selection Evaluation Board (SSEB)

- An SSEB has been established by the Government to evaluate proposals in response to this solicitation
- The SSEB is comprised of technically qualified individuals who have been selected to conduct this evaluation in accordance with the evaluation criteria listed for this solicitation
- Careful, full, and impartial consideration will be given to all proposals received pursuant to this solicitation



COMPETITIVE SOURCE SELECTION PROCESS

BASIS OF AWARD

A single contract award is anticipated to that source whose proposal provides, in the Government's judgment, the most advantageous and realistic proposal considering both non-price and price areas as described below



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COMPETITIVE SOURCE SELECTION PROCESS

REJECTION OF OFFERORS

M.2 Rejection of Offers. The Government may reject any proposal which:

- a. Merely offers to perform work according to the RFP terms or fails to present more than a statement indicating its capability to comply with the RFP terms without support and elaboration, as specified in the solicitation; or
- b. Reflects an inherent lack of technical competence or a failure to comprehend the complexity and risks required to perform RFP requirements due to submission of a proposal that is unrealistically high or low in price and/or unrealistic in terms of technical or schedule commitments; or
- c. Contains any unexplained, significant inconsistency between the proposed effort and the proposed price, which implies the Offeror has
 - 1) an inherent misunderstanding of the scope of work, or
 - 2) an inability to perform the resultant contract; or
- d. An offer is unbalanced, as to prices. An unbalanced offer is one which is based on prices significantly high or low for one given ordering period versus another ordering period; or an offeror's price is unrealistically high or unrealistically low and may be ineligible for award.
- e. Fails to meaningfully respond to the Proposal Preparation Instructions specified in the solicitation.
- f. Offers a product or services that do not meet all stated material requirements of the solicitation.

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COMPETITIVE SOURCE SELECTION PROCESS

DISCUSSIONS

- The Government intends to make award without discussions
- The Government will have limited ability to conduct exchanges (if any) with offerors to resolve ambiguities and inconsistencies
- PLEASE – fully comply with the Proposal Preparation Instructions
- If you do not understand what is being requested, ASK THE PCO!
- However, the Government does reserve the right to conduct discussions if determined necessary



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L.1 Proposal Instructions and Content

L.1.2.1 Proposal Format. The proposal shall be submitted in the formats and quantities set forth in this section. The solicitation Section M (Evaluation Factors for Award) sets forth evaluation criteria and their relative order of importance to the Government. All proposals shall be in English (American Standard) and shall be in US dollars. Each section of the proposal shall be separable by volume (see below) to facilitate review by the Government.

Volume Electronic

Number Copies (ASFI)

Title

1	Cover Letter	
Volume I: 1	Business Contract Volume	
Volume II:	Factor 1: Experience	1
Volume IIA :	Factor 2: Concept of Operations	1
Volume IIB:	Factor 3: Phase In	1
Volume III:	Factor 4 Price	1

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L.1.2.2 Proposal Instructions

- The proposal should be accompanied by an electronic cover letter (letter of transmittal) which shall identify all enclosures being transmitted in the message
- Extreme care and attention should be given to ensure that all required items are included in the proposal. Collateral materials (brochures and catalogs), in the English language, are to be sent electronically as an attachment in the email message

L.1.2.3.1 Proposal Submission Procedures: Proposals shall be submitted through the Army Single Face to Industry (ASFI) Bid Response System in accordance with the instructions at <http://contracting.tacom.army.mil/acqinfo/ebidnotice.htm>

L.1.2.3.2 Submission Due Date:

- Offerors are cautioned that an offer is not considered received until the final submission via the ASFI-BRS and a time stamped bid summary is generated, which is not instantaneous. As such, Offerors should begin the file upload well in advance of the solicitation closing date to ensure that the entire proposal is received in time to be considered for award.
- If the ASFI-BRS confirmation time stamp is not prior to the solicitation closing date and time indicated in the Solicitation, pursuant to FAR 52.215-1, your proposal may be rejected as late.

L.1.2.3.3 Method of Submission:

- Offerors must submit electronic copies of the offer in accordance with clause 52.204-4016 entitled TACOM-Warren Electronic Contracting

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L.1.2.3.4 Given the volume of data and information to be submitted by Offerors in response to this solicitation and inherent limitations of server bandwidth, Offerors may be required to submit proposals in multiple uploads; because of the expedited evaluation schedule, it is critical that all Offerors carefully and completely identify the parts and attachments of the proposal so that the Government may quickly and easily distribute the proposal volumes.

L.1.2.3.5 The proposal submission will be provided as attachments to the bid summary. The file name of the attachment shall indicate the volume number corresponding with each factor. For example: Volume 5 Price, Part 1 of 3. Contractor format is acceptable.

L.1.2.3.6 Lateness: Lateness rules for submitted proposals are outlined in FAR 52.215-1 "Instructions to Offerors-Competitive Acquisition," incorporated into this solicitation.

L.2.3.7 Electronic Copies: Offerors shall submit electronic copies and any supplemental information (such as spreadsheets, backup data, and technical information) using the following:

a. Files in either Microsoft Office 2007 or Office XP: Word, Excel, or PowerPoint.

Spreadsheets must be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable.

b. Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch.

c. Files in HTML (Hypertext Markup Language). HTML documents must not contain active links to live Internet sites or pages. All linked information must be contained

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L.1.2.3.8 Please read FAR 15.207(c) for a description of the steps the Government shall take with regard to unreadable offers.

L.1.2.3.9 ALL OR NONE.

- Offerors in response to this solicitation must submit a proposal for all of the requirements identified in the solicitation
- Offerors that submit a proposal for less than all of the requirements identified in this solicitation shall be rejected



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L.2 Business Contract Volume

L.2.1 Include a scanned image of a signed copy of the SF33 cover page signed by a person authorized to sign proposals on behalf of the offeror.

Fill-in blocks 12, 13, 15A, 15B, 16, 17, and 18.

L.2.2 One copy of completed fill-ins for Sections B and K. ORCA certifications need not be separately submitted.

L.2.3 A statement specifying agreement with all terms, conditions, and provisions included in the solicitation or any exceptions. Any exceptions taken to the attachments, exhibits, enclosures, or other solicitation terms, conditions, or documents must be fully explained; however, any such exceptions may be grounds for the Contracting Officer to reject the proposal from further consideration in the source selection process, before initial evaluation.

L.2.4 Contractor's Accounting System: The offerors are to provide evidence that their accounting system is capable of tracing and segregating cost data in sufficient detail to administer a T&M type contract. This evidence may include a letter from either DCMA or DCAA stating that the offeror has an acceptable accounting system for this type of contract. In those cases where the offeror does not currently have a DCMA or DCAA approved accounting system, the offeror shall describe what action it has taken or intends to take to obtain DCMA or DCAA approval of its accounting system prior to Contract award.

L.2.5 Any other information required by this solicitation.



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BREAK



EVALUATION CRITERIA

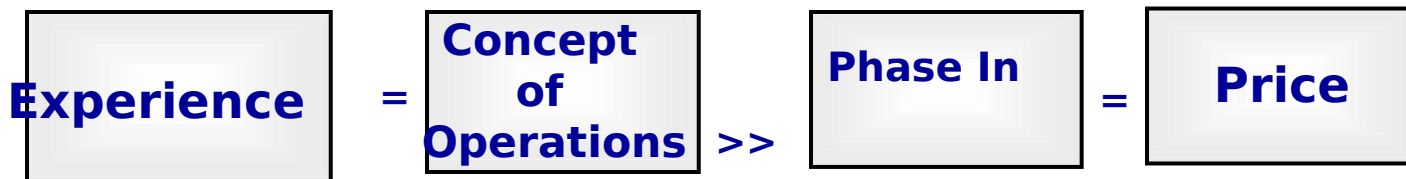
PRESENTER:

Tod V. Miller, Contracting Officer
TACOM Contracting Center



Evaluation Criteria Relative Order of Importance

**Factors
*:**



**Sub
factors:**

None

None

None

None

* The Experience and Concept of Operations factors are more important and are approximately of equal importance. The Experience and Concept of Operations Factors are individually more important than the Phase In Factor. The Phase In and Price Factors are approximately equal in importance.

Additionally, as required to be defined by FAR 15.304(e), the non-Price Factors of Experience, Concept of Operations, and Phase In are more important than Price.

Legend

- >> More Important
- > Slightly More Important
- = Approximately Equal



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L.3 Volume II - EVALUATION FACTOR 1: EXPERIENCE

- Provide a grand total of six (6) recent and relevant contracts for your company and proposed subcontractors/teammates; partners must perform more than 10% of the Offeror's total proposed price
- Briefly describe the specific work activity to be performed by itself, as the prime offeror, and by each of its significant partners/subcontractors/teammates, if applicable

L.3.1.1 Recent Contracts are those performed within approximately five years of the issuance of this RFP

L.3.1.2 Relevant Contracts will be assessed on the extent to which the contracts are similar in requirements to the following considerations:

L.3.1.2.1 Performance of work in Southwest Asia (SWA) with approximately *400 personnel performing in theater in SWA.

(*400 personnel in country is an approximation, *for evaluation purposes*, of the potential quantity of in-Afghanistan JNMF personnel [direct and indirect] when the JNMF is operating at full capacity and based on award of all Option Year 2 CLINs at the maximum option quantities reflected in Attachment 018 - the Pricing Spreadsheet.)

L.3.1.2.2. Performance of Maintenance Repairs in SWA IAW the applicable Army or Marine Technical Manuals to -10/-20 or equivalent Marine standards as required by C.3.0, and utilization of SAMS-IE as required by C.5.0 to accomplish the maintenance effort, where approximately 300 vehicles per month are inspected and accepted across any of the vehicle systems listed in Attachments 001 and 002.

(** The 300 vehicles per month is an approximation, *for evaluation purposes*, based upon a. the size of the JNMF Repair Facility, b. the award of all Option Year 2 CLINs at the maximum option quantities reflected in Attachment 018, and c. the JNMF operating at full capacity.)



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L.3.2 For each contract submitted under L.3.1 above, the offeror shall provide the following:

- a) Contract Number (and delivery order number if applicable)
- b) Contract Type
- c) Total Value of the Contract: (beginning & ending value)
- d) Delivery Schedule (beginning, ending, & average monthly repair rates)
- e) Government or commercial contracting activity address, telephone number and e-mail.
- f) Procuring Contracting Officers (PCO) and/or Contract Specialists name, telephone number and e-mail
- g) Government or commercial administrative contracting officer (ACO), contracting officers representative (COR), performance certifier, and/or quality assurance representative (QAR), name, telephone number and email.
- h) Copies of all scope of work/contract requirements paragraphs of the Contracts reflecting experience which is relevant to the requirements considerations cited in paragraphs L.3.1.2.1 - L.3.1.2.2.
- i) In addition to the scope of work/contract requirements copies specified in L.3.2 (h) above, the offeror shall also provide, to the extent applicable, the following for each recent/relevant contract submitted:
 - i. In support of the prior Experience in Southwest Asia consideration (see L.3.1.2.1), the offeror shall also provide evidence reflecting the maximum number of personnel ever in country under the prior contract for a single month
 - ii. In support of the prior Experience with Army -10/-20 Manual Repairs (see L.3.1.2.1), the offeror shall also provide evidence identifying maximum number of vehicles accepted under the contract in a single month
- j) Discussion of specific similarities between these recent/relevant contracts scopes of work/contract requirements and the Experience considerations specified in L.3.1.2 above.
- k) The dates of contract performance.
- l) If a prime contract, any subcontracting or teaming agreements. If a subcontract or teaming agreement, the second tier subcontracting and teaming agreements if applicable.

L.3.4 Cross-Reference Matrix. The Offeror shall also complete the matrix in Attachment 0019 of the RFP using the information provided in response to L.3.2. The Offeror shall identify recent/relevant contracts under each of the requirements set forth under L.3.2 by placing an (X) in each applicable matrix box.

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M.4.3.1 The Government will assess the risk that the Offeror will successfully meet contract requirements based upon the extent of the Offeror's, and any significant subcontractors/teammates, recent and relevant contract experience with the following considerations:

M.4.3.1.1 Performance of work in Southwest Asia (SWA) with approximately *400 personnel performing in theater in SWA. Experience in Afghanistan, as described above, will generally be assessed as reflecting highly relevant Experience. Experience elsewhere in Southwest Asia, as described above, will generally be assessed as reflecting relevant Experience.

(*400 personnel in country is an approximation, for evaluation purposes, of the potential quantity of in-Afghanistan JNMF personnel (direct and indirect) when the JNMF is operating at full capacity and based on award of all Option Year 2 CLINs at the maximum option quantities reflected in the Pricing Spreadsheet Attachment 018).

M.4.3.1.2. Performance of Maintenance Repairs in SWA IAW the applicable Army or Marine Technical Manuals to -10/-20 or equivalent Marine standards as required by C.3.0, and utilization of SAMS-IE as required by C.5.0 to accomplish the maintenance effort, where approximately 300 vehicles per month are inspected and accepted across any of the vehicle systems listed in Attachments 001 and 002.

(** The 300 vehicles per month is an approximation, for evaluation purposes, based upon (a) the size of the JNMF Repair Facility, (b) the award of all Option Year 2 CLINs at the maximum option quantities reflected in Attachment 018, and (c) the JNMF operating at full capacity).

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M 4.3.2 The offeror's Experience proposal may identify Experience for both itself and any significant subcontractors/teammates. However, whether the benefits of this experience will ever be realized by the offeror, under future JNMF Contract performance is an important consideration for the Government. Therefore, as part of the assessment under the Experience Factor, the Government will consider the offeror's proposed performance approaches under

a.the Price Factor and

b.the offeror's description of its performance approach as submitted in response to RFP Paragraph L.3.1 (b), as a direct indicator of the type and extent of work to be performed by the prime, and any proposed subcontractors/team mates, during actual JNMF contract performance. Any prime or subcontractor/teammate experience which is identified in the offeror's Experience proposal, but for which either the offeror's Price Factor proposal or its self-described Performance Approach do not support that this experience is ever intended to be realized by the offeror during JNMF contract performance, will be discounted either completely or in part.

M 4.3.3 A complete lack of offeror Experience with the considerations cited in L.3.1.2 may increase the risk an offeror will successfully meet the JNMF contract requirements, but will not make an offeror ineligible for award.

M.4.3.4 An offeror's failure to provide experience on one or more of the experience considerations required under L.3.1.2.1 to L.3.1.2.2 will be interpreted by the government as a representation by the offeror that no favorable experience data exists with respect to such considerations and the offeror will be assessed by the Government as higher risk.



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L.4 VOLUME III - FACTOR 2: CONCEPT OF OPERATIONS

L.4.1 Offeror's proposal for Concept of Operations shall include the following:

L.4.1.1 Staffing Concept for Year 2 personnel In-Afghanistan. Based on the maximum Option Year 2 quantities for all CLINs (0012 to 0132) as reflected in Attachment 018, and consistent with the offeror's pricing of the Year 2 CLINs, the offeror shall provide a narrative which generally describes (an approximation by skill set) all direct and indirect Option Year 2 personnel proposed to be in Afghanistan. Also provide a brief description of the methodology used to scale each skill set approximation.

L.4.1.2 Replacement Tools, Safety Equipment, Lease Equipment. The offeror shall complete Attachment 021 Replacement Tools tab Yrs 2-5, Safety Equipment tabs Yrs 2-5, and Lease Equipment tabs Yrs 2-5 to identify all tool kits, safety equipment, and lease equipment items required to make the JNMF fully operational. Provide a brief substantiating narrative in support of the items identified in the Attachment 019 tabs.



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L.4 VOLUME III - FACTOR 2: CONCEPT OF OPERATIONS

L.4.1.3 For *proposal preparation and evaluation purposes only*, offerors shall assume the following in responding to L.4.1.1-L.4.1.2 above:

a. For L.4.1.1, the full exercise of all Option Year 2 CLINs at the maximum option quantities identified in Attachment 018.

b. For L.4.1.1, an estimated quantity of 300 each R&R Vehicles per month being accepted by the Government during an average month in Option Year 2.

c. For L.4.1.2, full exercise of all Option Year 2-5 CLINs at the maximum option quantities identified in Attachment 018.

d. For L.4.1.2, in addition to the AR, Major Assembly and MWO quantities cited in Attachment 18 for Option Year 2, we also anticipate an estimated average of 300 R&R vehicles per month.

L.4.1.4 Staffing Ramp Up in Afghanistan. The offeror's Staffing Ramp Up proposal shall include the following:

L.4.1.4.1 The offeror's proposed approach to meeting the requirements of Clause H.13 "Ramp Up of Hours Based Upon Exercise of Options", within 45 Days, to timely Ramp-up personnel staffing from (a) the offeror's Phase-In staffing identified in Attachment 020 to (b) the full 2nd Year staffing (assuming full exercise of all Year 2 Options) of personnel described in the offeror's proposal response to L.4.1.1.



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M.4 EVALUATION CRITERIA FOR FACTOR 2: CONCEPT OF OPERATIONS

M.4.4.1. The Offeror's proposal will be evaluated based on the following:

- a. The risk of the offeror's proposed in-Afghanistan Staffing Concept (L.4.1.1) being reasonably sufficient to meet the JNMF requirements for the R&R, AR, Major Assemblies, and MWO CLINs at full Operational Capability in Option Year 2 (assuming full exercise of all Year 2 Options).
- b. The risk of the offeror's proposed tool kits, office equipment, safety equipment and lease equipment (L.4.1.2) being reasonably sufficient to meet the JNMF requirements for the AR, R&R, Major Assembly, and MWO CLINs at full Operational Capability in Option Year 2 (assuming full exercise of all Year 2 Options).
- c. The risk of the offeror's Staffing Ramp-up in Afghanistan (L.4.1.4) providing a reasonably efficient process to meet the requirements of RFP clause H.13 "Ramp-Up of Hours Based on the Exercise of Options" to timely Ramp-up personnel staffing from (i) the offeror's Phase-In staffing identified in Attachment 020, to (ii) the full 2nd Year staffing (assuming full exercise of all Year 2 Options) described in the offeror's proposal response to L.4.1.1.

M.4.4.2 In the event that the offeror's Concept of Operations proposal addressing M.4.1(a)(b) above is inconsistent with the offeror's Price Factor proposal, the Concept of Operations Factor evaluation results may be downgraded commensurate with the extent and impact of the inconsistencies and the resultant increase in performance risk.



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L.5.1 The Offeror's Phase-In proposal shall be based on the following assumptions:

- a. The JNMF Facility in Afghanistan will be available to the Contractor in October 2011;
- b. Award of the 118,750 Base Year 1 T&M hours in the RFP will be made at the time of the basic contract award to be performed during the Phase In period in accordance with Clause C.2.3 through the end of the year 1 performance period.

Based on the above, the offeror's Phase-In Factor proposal shall include the following:

L.5.1.1 Phase-In Time Phased Critical Path. The offeror shall provide a detailed Time Phased Critical Path identifying the schedule of activities required to be performed to:

- a. meet the requirements of RFP Clause C.2.3 "Phase-In",
- b. Achieve Full JNMF Operational Capability at the end of the Phase-In period in December 2011.

In support of this Time Phased Critical Path, the offeror shall provide a narrative describing the specific performance approaches to be undertaken in accomplishing the critical path events.



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L.5 VOLUME IV - FACTOR 3: PHASE IN (CONTINUED)

L.5.1.2 Advance Party Planning. The offeror shall detail its plan for the Advance Party, as required under RFP Clause C.2.2 "Advance Party ". Specifically, discuss the personnel to be in the advance party, the "in-Afghanistan" timeframes for all Advance Party personnel, and the work activities required to be accomplished by the Advance Party to

- (1) meet the requirements of RFP Clause C.2.3 "Phase-In", and
- (2) be positioned to perform CLIN 0010 T&M work activity on R&R requirements beginning in October 2011.

L.5.1.3 A completed Phase In Workbook in Attachment 020 shall include a tab for Tool Kits, Office Equipment, Safety Equipment, and Lease Equipment items required for the JNMF to be fully operational at the end of the Phase-In period (FOC by 31 Dec 2011) to meet scope of work requirements. The Phase In Workbook Attachment 020 submitted by the offeror shall be consistent with the offeror's Phase-In CLIN pricing support in the Price Volume.

L.5.2 Offerors are advised that the Phase In Workbook Attachment 020 including tabs for Tool Kits, Office Equipment, Safety Equipment and Lease Equipment may be incorporated as a contract requirement in to any resulting contract.



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M.4 EVALUATION CRITERIA FOR FACTOR 3: PHASE IN

M.4.5.1 The Government will assess the probability/risk that the Offeror will achieve a timely and successful Phase-in, in accordance with Clause C.2.3 "Phase-In", and achieve full JNMF operational readiness at the end of the Phase-in period in December 2011, based on the following:

- a. The offeror's Phase-In Time Phased Critical Path (L.5.1.1)
- b. The offeror's Advance Party Planning (L.5.1.2)
- c. The offeror's Attachment 20 Workbook addressing tool kits, office equipment, safety equipment, and lease equipment (L.5.1.3)

M.4.5.2 To the extent the offeror's Phase-In Plan proposal reflects a Phase-In approach, including the Phase-In Workbook Attachment 020 tabs information for tool kits, safety equipment and lease equipment, which are inconsistent with the offeror's Phase-in Pricing support under the Fixed Price Phase-In CLIN portion of the offeror's Price proposal volume, the evaluated risk of an unsuccessful Phase-In may be increased, within the evaluation of the Phase In Factor, commensurate with the extent and impact of the inconsistency.



QUESTIONS AND ANSWERS

PRESENTER: Helen H. Smith
TACOM Contracting Center
Procurement Analyst